

CONTRACT BOTTLING INFORMATION

Effective March 2018

Our winery currently has the capability of bottling 2500 cases per day. Price break downs are as follows. This includes **standard** bottles, corks, capsules and label application. Labels and additives are not included.

Bottling Cost -

\$25/case Still Wine • 1500 gallon minimum order

\$42/case Lightly Carbonated • 1200 gallon minimum order

\$46/case Fully Carbonated • 1200 gallon minimum order

Ordering Guidelines -

Once formula and label approval is complete and customer purchases labels and they are received by us, we will require a 50% deposit. Once the deposit is received, we require a six to eight week lead time at minimum until completion. Once completed, third-party shipping will be arranged by either the customer or the winery. The customer is liable for all freight charges incurred. The terms for the remaining 50% of the order will be net 30.

Upgrades are available on bottles, corks, capsules and additives. We require the customer to purchase all upgraded items after approval from the winery. We return any extras after completion.

Customized blending, juice, flavorings, color, etc are available

Example Order:

WINE: Dry Red - \$7.00/gallon x 1500 gallons	= \$10,500.00
BOTTLING: 610 Cases x 25.00/Case	= \$15,250.00
	<u>\$25,750.00</u>

5040 bottles

Cost per bottle - \$3.41

Retail price per bottle - \$10.00

Gross profit per bottle - \$6.59

SOUTHWEST
Wines

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